



# Venderis Value Proposition

## *Remote End-of-Lifecycle Services*

### **Risk of Data Loss**

.....

Even the best process for retiring PC and server systems can generate significant risk. Risk of data loss actually begins the moment an IT asset is removed from its network. Over time, risk of data loss even increases as IT assets are kept in storage or transferred to aggregation areas. According to a recent study by the Ponemon Institute, these risk areas include:

#### Risk Areas

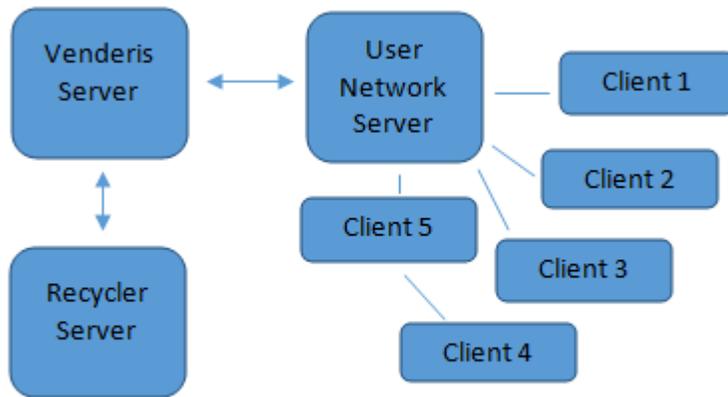
1. Decentralized chain of custody
2. No established policy for data destruction
3. No communication of data destruction policy
4. Cannibalization of systems
5. Internal negligence
6. Transfer of custody

Crucial to minimizing risk is centralized management of the retirement process. Only Venderis offers a solution that eliminates internal and external risk factors.

### **Remote End-of-Lifecycle Management Solution**

.....

Developed in concert with end users, remarketers and recyclers, Venderis software is a new, secure and patented solution that operates across user networks on multiple systems simultaneously. Venderis software manages the audits, diagnostics, erasures and license recoveries for designated systems across a network, simultaneously. Users and recyclers are able to manage end-of-life systems in an orderly fashion.



### Chain of Custody Loop

With Venderis the chain of custody loop remains effectively closed, as remote control assures that IT assets are wiped securely on-site and prior to shipment. All software functions of Venderis are securely administered and may be performed by internal personnel or with assistance from an authorized reseller.

### Maximum Recovery Value

Venderis' remote control functionality allows users and recyclers to reduce expenses by eliminating the need for on-site personnel and equipment. The larger the enterprise the more complex the asset recovery process, the higher the number of remote clients and the higher the cost of retirement. The highest possible trade-in or resale value is captured because Venderis performs: hardware audits, diagnostics and OS recoveries. Complete information on data destruction, audits and diagnostics can be exported to other tracking systems to close the loop on sensitive data.